





















Regulation

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Some of the statements contained in this presentation discuss future expectations or state other forward-looking information. Those statements are subject to risks identified in this press release and in ASUR's filings with the SEC. Actual developments could differ significantly from those contemplated in these forward-looking statements. The forward-looking information is based on various factors and was derived using numerous assumptions. Our forwardlooking statements speak only as of the date they are made and, except as may be required by applicable law, we do not have an obligation to update or revise them, whether as a result of new information, future or otherwise.





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Long Serving
Experienced
Management

## Fernando Chico Pardo

Chairman of the Board of Directors

with company since 2005

# Claudio Góngora Morales

General Counsel

with company since 1999

## Carlos Trueba Coll

General Director of Cancún Airport

with company since 1998

## Adolfo Castro Rivas

Chief Executive and Financial Officer Head of Investor Relations

with company since 2000

## Alejandro Pantoja López

Chief Infrastructure Officer

with company since 2001

## Manuel Gutiérrez Sola

Chief Commercial Officer

with company since 2000

## Héctor Navarrete Muñoz

General Director of Regional Airports

with company since 1999



# Investment Highlights

# Key value drivers



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- Long-term concession investments in attractive locations in Mexico, the Caribbean and South America
- Track record of consistent passenger growth
- Balanced mix of international and domestic traffic
- Successful, market leading commercial business strategy
- Strong cash flow profile and solid balance sheet
- Special focus on sustainability: high ESG standards
- Robust corporate governance and board of directors with experienced management





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# Progress on ESG Performance

## Continuous commitment to implement ESG Best Practices







#### **Emissions**

- Permanent program to monitor emissions (scopes 1 and 2)
- Level 2 certification under ACA (Airport Carbon Accreditation) program, due to reductions in our direct and indirect carbon emissions in all airports

#### Conservation of Biodiversity

 Alliances with scientific research institutes for conservation of biodiversity in forested areas in the airports

#### Energy

• Installation of solar panels at airports

#### Water

• In process of installing rainwater capturing systems at airports

#### Waste

• Separation and recycling programs

#### Certifications

- ISO 14001 in all airports
- Environmental Compliance and Sustainable Tourism certification (Mexican Environmental Protection Agency) in all airports

#### Welfare of our Workforce

- Health and safety: Promotion of health and safety standards with safety management systems and permanent campaigns on physical and emotional wellbeing
- Gender: commitment to increase proportion of women in the workforce
- Stability in the workplace: staff turnover of 5.9% (average in México is 16.7%)

#### **Humanitarian Support and Community Wellbeing**

- Contributions to various civil associations in the southeast of Mexico relating to services for disabled people, health and education
- Alliances with civil associations to support the sustainable development of vulnerable groups in the communities where we operate

#### **Commitment to Customer Service**

- Continuous improvement in airport service quality using passenger satisfaction surveys and other tools
- Safe, accessible facilities that are constantly being upgraded to ensure world-class service
- Improvements to complaints handling procedures

#### **Board of Directors:**

- 11 members (64% independent members)
- 27% women, 73% men

#### **Corporate Governance**

- Audit Committee (100% independent members)
- Nominations & Compensations Committee
- Operations Committee
- Acquisitions & Contracts Committee

#### Creation of Sustainability Committee

 Promotion of balance between financial performance of the company and its contribution to sustainable development

#### Transparency

 Reporting of ESG performance on platforms such as CDP, S&P, MCSI, CEMEFI







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# ESG: Sustainability is a key strategy in our business model



For many years now, our <u>commitment to sustainability</u> has been aligned with the **2030 Agenda and the Sustainable Development Goals** of the United Nations.



Member of Bolsa Mexicana de Valores Sustainability Index



Active participant of United Nations Global Compact, in Mexico and internationally



Certified by **CEMEFI** as Socially Responsible Company (17th year)



Airports' Environmental Management Systems certified under ISO 14001



**Environmental Compliance** certification from Mexican Environmental Protection Agency



Airports in Mexico (level 2) and Puerto Rico (level 1), registered with the **Airport Carbon Accreditation** initiative organized by ACI.



GRI reporting standards implemented in 2008



First Airport Group in Mexico to join the Science Based Targets initiative



EarthCheck Certified: "Platinum" in Huatulco, and "Silver" in Cozumel



9 airports with **Distintivo S**: sustainable tourism certification endorsed by Mexican Ministry of Tourism

Focus on quality of life for employees and community relations

Strict standards of corporate governance and business ethics





**2023 Annual Sustainability Report** available at:

ps://www.asur.com.mx/media/Responsabilidad%20Soci gles/Annual%20Sustainability%20Report%202023.pdf



## ASR MISTRED NYSE

**24** years

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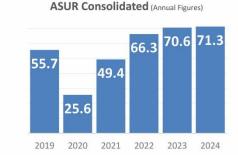
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Airport operations in attractive locations in Mexico, the Caribbean and South America

a total of 713MPAX (2024: 1.1% increase YOY vs 2023)



	Anr	%		
	2023	2024	Change	
otal PAX	70.6	71.3	1.1	
omestic PAX	44.1	44.5	0.9	
nternational PAX	26.4	26.8	1.4	

	Accumulate	ed Jan - Feb	%
	2024	2025	Change
Total PAX	12.1	12.1	(0.3)
Domestic PAX	6.9	7.1	2.8
International PAX	5.2	5.0	(4.5)

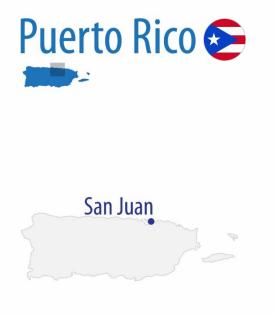


Geographical

16 airports

presence







Source: ASUR Company Filings

9 airports
41.4M PAX
(2024: 4.7% decrease YOY vs 2023)

1 airport 13.2M PAX (2024: 8.6% increase YOY vs 2023) 6 airports

16.7M PAX



# Cancún: Close to major Canada, U.S., Mexico & Latin America destinations

ASR LISTED NYSE

**24** years

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Illustrative flight times from various destinations





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# Private airports / airport groups listed on global stock exchanges

ASUR, GAP and Corporación America are the only Latin American Airport Groups listed on NYSE







Fernando Chico Pardo & Grupo ADO

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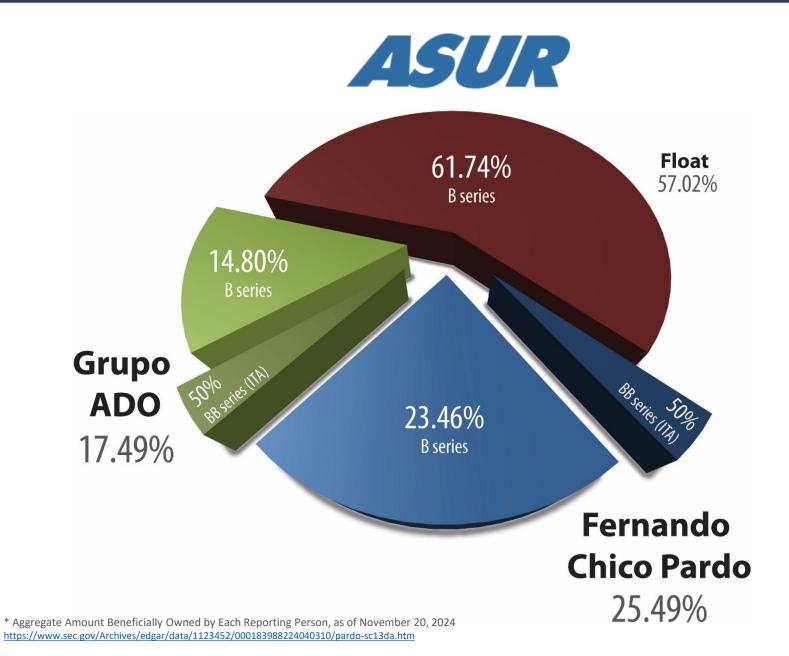
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# Established regulatory framework with a track record of rate setting precedents



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**Dual Till** 

Regulated + Non Regulated Revenues

System

# 2024 Revenues per Passenger

**REGULATED REVENUES** 

Ps. 348.8

Aeronautical

Ps. 336.0

**Airline Fees:** 

Landing, apron parking, overnight parking, use of boarding bridges, security, etc.

**Passenger Fees:** 

**Domestic & International** 

Non-Aeronautical

Ps. 12.8

Fixed: Complementary Services

Variable: Airport services, office rentals, ground support services, catering, etc.

31.1%

## **NON-REGULATED REVENUES**

Ps. 157.5

9 Commercial Business Lines

- Retail: Duty Free & Duty Paid
- Food & Beverages
- Advertising
- Banking & Foreign Exchange
- Car Rental

- Car Parking
- **Ground Transport**
- Teleservices
- Others

*Direct Commercial Operation (DCO)* 

International

100.0%

TOTAL

Ps. **506.**3



Regulati<u>on</u>

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# Visibility of capital expenditure requirements through 2028

Committed Investments

1999-2023:

million pesos

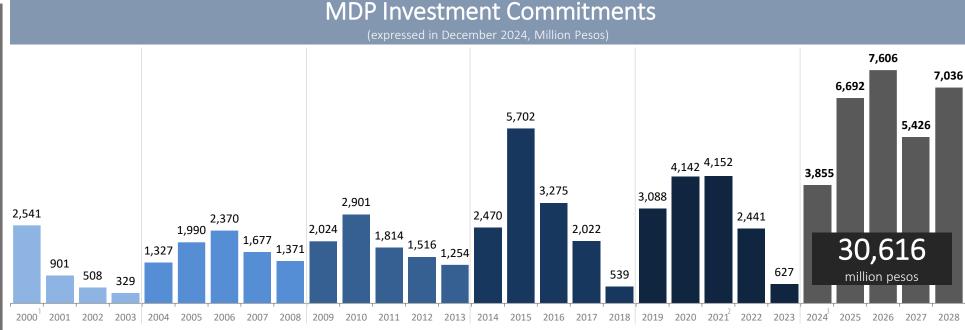
2024-2028:

30,616 million pesos

Visibility on capital expenditure requirements, as maximum rate negotiated along with Master Development Plan (MDP) is a function of

# **MDP**

# programmed CAPEX



#### 1999-2018 key projects

- 1999: Government CAPEX backlog
- 2005: 9/11 security standards
- 2006-2007:Terminal 3 and second runway in CUN
- 2011: Passenger flow separation in CUN
- Required works for Airport Certification (9 airports)

- Terminal building expansion:
- o 2011-2013: HUX, MID, OAX and VSA
- 2014-2016: Terminal 2 & 3 in CUN and VER
- o 2014-2017: Terminal 4 (phase one) in CUN

#### 2019-2023 key projects

- MID: Terminal expansion (includes a complete reconfiguration)
- CUN: Terminal 4 expansion, parallel taxiway on runway 12L-30R, new access roads
- OAX & VSA: Terminal expansions
- ALL: Runway, Taxiways & Apron repaving + equipment renewal

#### 2024-2028 key projects

- CUN: Terminal 4 expansion (second phase) + 4 boarding gates, new connecting taxiway to T4, total reconstruction and expansion of T1, and expansion of airport roadways.
- OAX: Terminal building large-scale reconstruction and expansion
- CZM, HUX, MID & VSA: Minor terminal expansions
- ALL: Runway, Taxiways & Apron repaying + equipment renewal

<sup>1</sup> Committed investments from May 1999 to Dec 2000; <sup>2</sup> During 1Q'21, AFAC (Aeronautical Federal Agency) in Mexico approved the Extraordinary Revision (due to COVID-19 pandemic) of ASUR's MDP for 2019-2023; <sup>3</sup> 2024-2028 Efficiency Factor approved: 0.80% annual, 2024 Executed, 2025-2028 Programmed; Committed investments according to the approved MDP, expressed in million pesos as of Dec. 2024 based on the Mexican construction price index in accordance with the terms of the MDP. Otherwise stated, figures from operations in Puerto Rico and Colombia are excluded.





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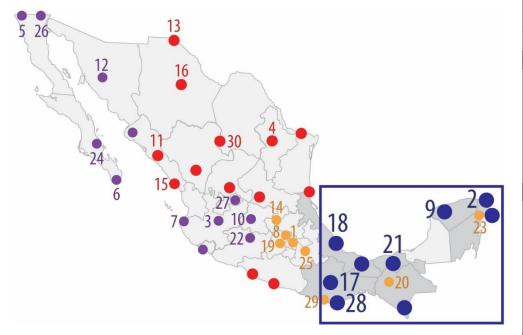
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# ASUR's airports are among the most frequented in Mexico

Mexican
Airports by
PAX
(thousand PAX)



		Total PAX 06-24		
	Int PAX	Dom PAX	Total PAX	CAGR %
ASUR     AEROPUERTOS DEL SURESTE	21,739	19,896	41,635	6.3%
Grupo Aeroportuario del Pacifico	16,857	38,600	55,457	5.7%
• JOMA	3,835	22,797	26,632	4.6%
All of Mexico <sup>1</sup>	61,533	124,927	186,460	5.2%

눅 4	<u>a</u>		Pa	ax ('000s	3)	Var %	CAGR %
Rank	Group	Airport	2019	2023	2024	24 vs.23	06-24
1	AICM	Mexico City	50,304	48,363	45,359	(6.2%)	3.5%
2	ASUR	Cancun	25,482	32,750	30,564	(6.7%)	6.6%
3	GAP	Guadalajara	14,824	17,679	17,877	1.1%	6.0%
4	OMA	Monterrey	11,177	13,327	13,651	2.4%	5.4%
5	GAP	Tijuana	8,917	13,181	12,578	(4.6%)	7.0%
6	GAP	Los Cabos	5,339	7,460	7,509	0.7%	5.9%
7	GAP	Puerto Vallarta	4,931	6,726	6,811	1.3%	4.8%
8	AIFA	Santa Lucia	0	2,630	6,348	141.3%	NA
9	ASUR	Merida	2,791	3,674	3,717	1.2%	7.5%
10	GAP	Bajio	2,747	3,196	3,180	(0.5%)	5.9%
11	OMA	Culiacan	2,459	2,612	2,275	(12.9%)	5.7%
12	GAP	Hermosillo	1,840	2,155	2,175	0.9%	3.7%
13	OMA	Cd. Juarez	1,597	2,275	2,143	(5.8%)	6.4%
14		Querétaro	1,175	1,767	2,075	17.4%	18.7%
15	OMA	Mazatlan	1,161	1,622	1,878	15.8%	4.7%
16	OMA	Chihuahua	1,700	1,906	1,850	(2.9%)	5.9%
17	ASUR	Oaxaca	1,196	1,693	1,793	5.9%	7.4%
18	ASUR	Veracruz	1,476	1,666	1,726	3.6%	5.0%
19		Toluca	689	1,520	1,704	12.1%	0.8%
20		Tuxtla Gtz.	1,496	1,784	1,682	(5.7%)	20.4%
21	ASUR	Villahermosa	1,245	1,397	1,488	6.6%	4.1%
22	GAP	Morelia	890	1,378	1,314	(4.6%)	4.6%
23	GAFSACOMM	Tulúm	0	40	1,237	NA	NA
24	GAP	La Paz	998	1,095	1,209	10.4%	5.8%
25	GAFSACOMM	Puebla	762	936	1,076	15.1%	NA
26	GAP	Mexicali	1,192	1,594	1,037	(34.9%)	4.2%
27	GAP	Aguascalientes	848	915	963	5.3%	5.4%
28	ASUR	Huatulco	892	915	851	(7.0%)	4.7%
29	ASA	P. Escondido	408	917	850	(7.3%)	15.2%
30	OMA	Torreon	709	776	816	5.1%	3.9%

<sup>&</sup>lt;sup>1</sup> According to the Communications and Transport Ministry's website https://www.gob.mx/afac/acciones-y-programas/estadisticas-280404/ (PAX traffic excludes transit and general aviation PAX); Tulum Airport which began operations on December 2023, reported a total of 39.8 thousand PAX in 2023



# Revenue and passenger breakdown

ASR
LISTED
NYSE

24 years

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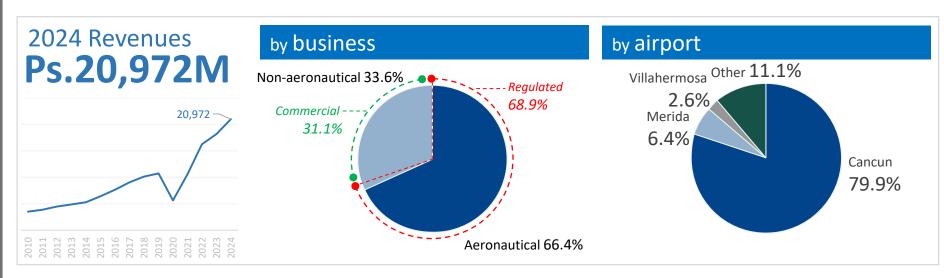
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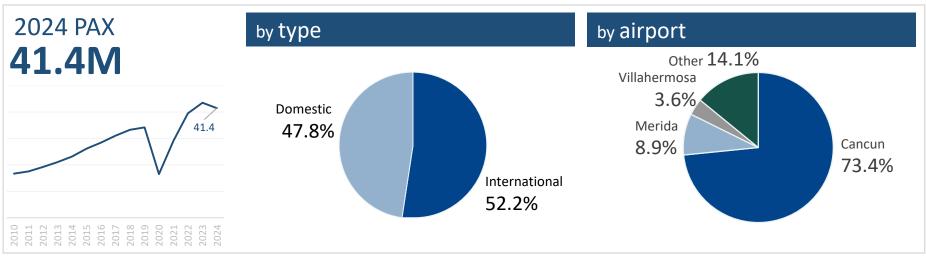
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Total Revenue per PAX:

Ps.506.3





Source: Company filings; Note: Non-aeronautical revenues are derived from leasing of space in airports to airlines, restaurants, retailers and other commercial tenants and access fees collected from third parties providing complementary services (such as catering, handling, and ground transport). Commercial revenues are all non-aeronautical and include revenues related to retail (duty free & duty paid), food & beverages, advertising, banking & foreign exchange, car rental, car parking, ground transport, teleservices and others. Revenues from Construction Services are not included. PAX traffic excludes transit and general aviation. Otherwise stated, figures from operations in Puerto Rico and Colombia are excluded.



# ASUR traffic evolution (México)

1990 - 2024TOTAL PAX CAGR: 6.1%

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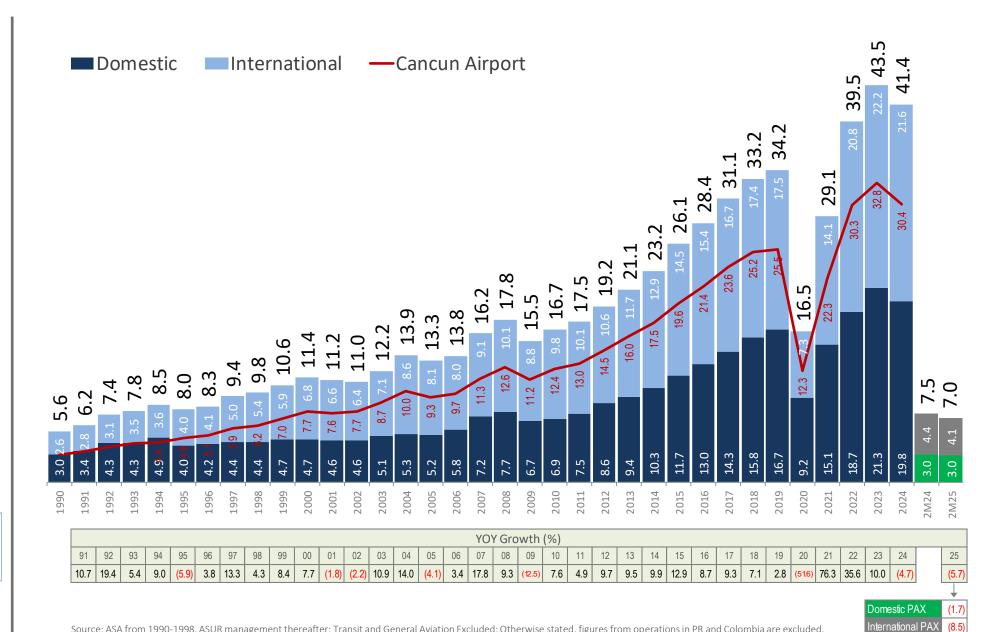
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6.4% CAGR '90-'24 (INT): CAGR '90-'24 (DOM): CAGR '90–'24 (Cancun): **7.0%** 







# **ASR** LISTED

**24** years

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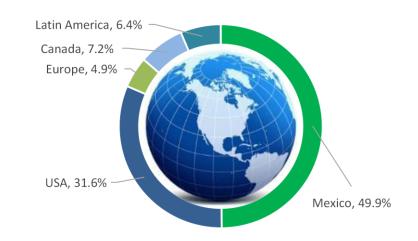
# ASUR has a balanced mix of domestic and international traffic

### Passenger traffic by Origin – Destination (million PAX)

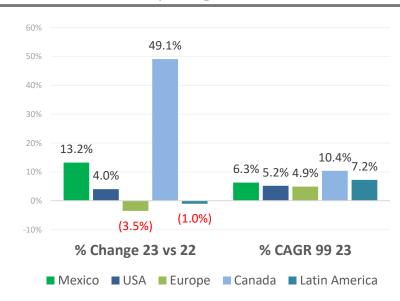
REGION ->	Mexico	USA	Europe	Canada	Latin America	TOTAL
1999	5.0	4.1	0.7	0.3	0.5	10.6
2000	5.0	4.6	0.9	0.4	0.5	11.4
2001	4.9	4.5	0.9	0.5	0.5	11.2
2002	4.8	4.4	0.8	0.6	0.3	11.0
2003	5.3	4.9	1.0	0.7	0.3	12.2
2004	5.6	5.9	1.3	0.8	0.3	13.9
2005	5.5	5.6	1.2	0.8	0.3	13.3
2006	6.0	5.3	1.4	0.9	0.3	13.8
2007	7.5	6.0	1.4	1.0	0.3	16.2
2008	8.1	6.5	1.5	1.3	0.4	17.8
2009	7.0	5.8	1.0	1.3	0.3	15.5
2010	7.2	6.2	1.2	1.5	0.5	16.7
2011	7.7	6.2	1.3	1.7	0.6	17.5
2012	8.9	6.2	1.5	1.8	0.9	19.2
2013	9.7	6.8	1.7	1.8	1.1	21.1
2014	10.7	7.6	1.7	1.9	1.3	23.2
2015	12.1	8.8	1.7	2.0	1.6	26.1
2016	13.3	9.4	1.8	2.1	1.8	28.4
2017	14.8	10.1	1.9	2.2	2.1	31.1
2018	16.3	10.2	2.0	2.4	2.3	33.2
2019	17.1	9.7	2.1	2.7	2.5	34.2
2020	9.4	4.8	0.4	1.1	0.7	16.5
2021	15.4	10.8	0.8	0.5	1.5	29.1
2022	19.1	13.2	2.2	2.1	2.8	39.5
2023	21.7	13.7	2.1	3.1	2.8	43.5

#### Note: Excludes transit and general aviation; Otherwise stated, figures from operations in Puerto Rico and Colombia are excluded.

### O&D: 2023 Distribution (% of total)



### Growth Rates % by Region





# Historically, traffic has recovered and grown after exogenous events

ASR LISTED NYSE

**24** years

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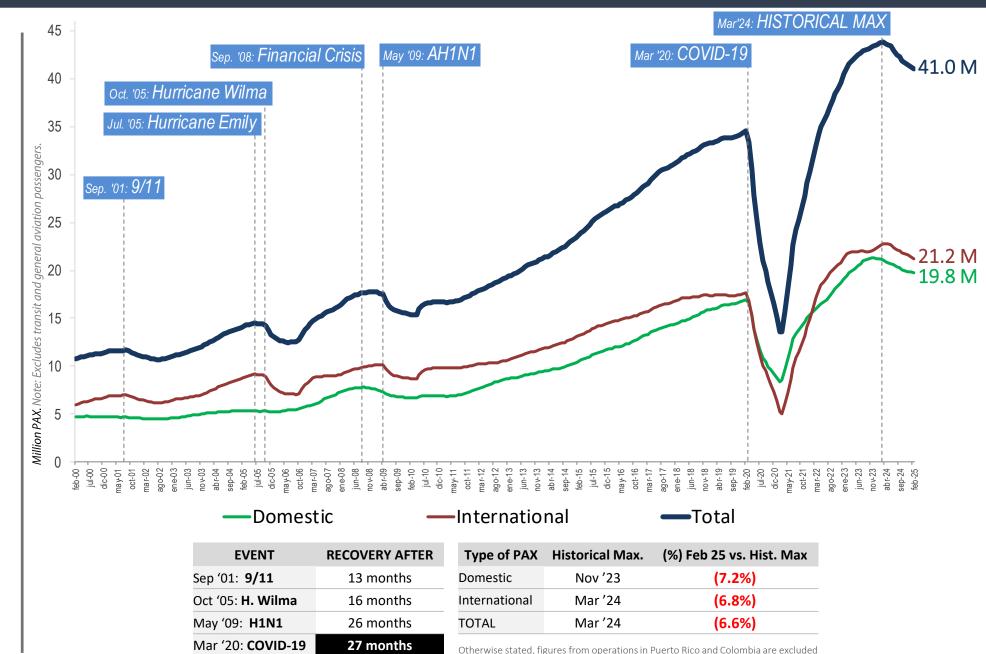
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Passenger traffic during last 12months at each specific date (million PAX)







# Dec 24: After 16.5 years, 90 additional airplanes available in Mexico

# **ASR** LISTED

**24** years

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www.airfleets.net www.centreforaviation.com www.boeing.com/commercial/#/prod www.airbus.com/aircraft/market/orde rs-deliveries.html

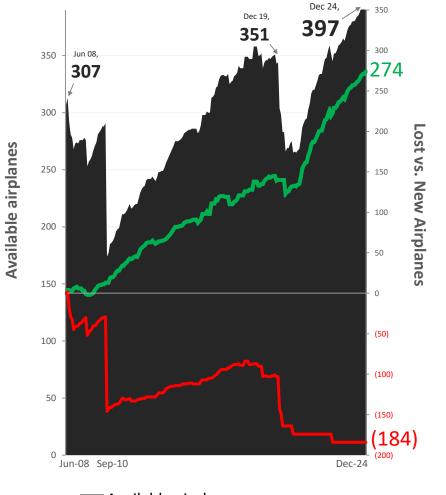
Industry Press Releases

## 2025 Industry Estimates:

417 available airplanes

Last update: Dec 2024

# Available Airplanes in Mexico



Available airplanes
New airplanes - existing airlines
I ost airnlanes - suspended airlines

a) Existing Airlines							
	jun-08 dic-19 dic-24 New Airplanes						
VOLARIS	17	81	139	122	718%		
AEROMEXICO	94	128	155	61	65%		
VIVAAEROBUS	7	36	87	80	1,143%		
MAGNICHARTERS	5	12	5	0	0%		
TAR	0	11	6	6	100%		
MEXICANA	0	0	5	5	100%		
Subtotal	123	268	397	274	223%		

b) Suspended Airlines							
	jun-08	dic-19	dic-24	Lost Airplanes	Date Suspended		
INTERJET	11	73	0	(11)	Dec 20		
MEXICANA	78	0	0	(78)	Sep 10		
AEROMAR	14	10	0	(14)	Feb 23		
ALMA	15	0	0 (15)		Nov 08		
AEROCALIFORNIA	22	0	0	(22)	Aug 08		
AVOLAR	8	0	0	(8)	Sep 08		
ALADIA	3	0	0	(3)	Oct 08		
AVIACSA	26	0	0	(26)	Aug 09		
NOVA AIR	3	0	0	(3)	Sep 08		
GLOBAL AIR	4	0	0	(4)	Jan 19		
Subtotal	184	83	0	(184)			
					Var %		

dic-24

Var. Airplanes

90

Dec 23/Jun 08

29%



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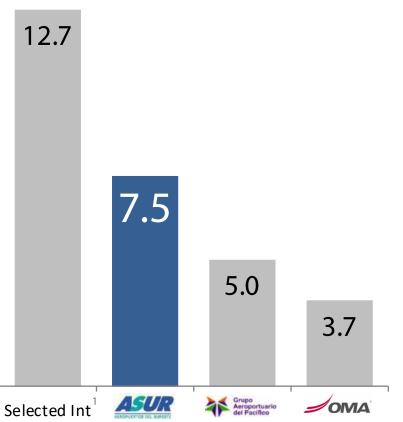
# Successful commercial strategy

Nominal CAGR 2000 – 2024: **18.8%**; (Mexican CPI CAGR 2000-2024: 4.5%)

#### Commercial revenues per passenger per quarter evolution

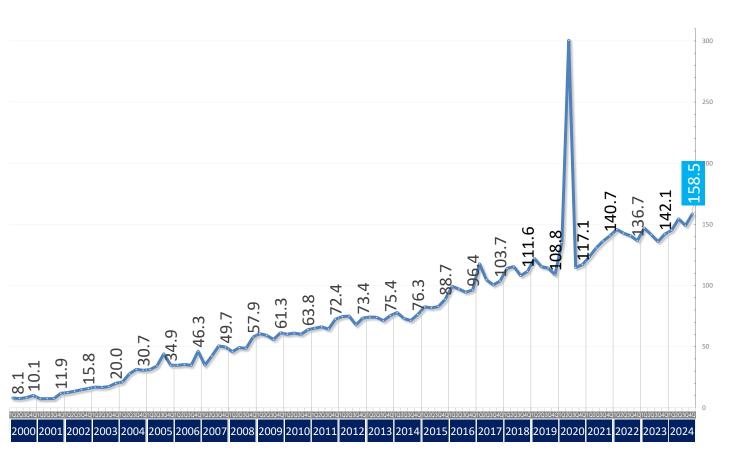
(Pesos / Passenger in Mexican pesos as of date reported)







For Mexican Airports, commercial revenues converted to US\$ at a 2024 average FX of Ps. 20.7862/US\$ (banxico.org.mx); commercial revenues exclude: ASUR: PR & COL operations; OMA: Cargo, NH Hotel (Mexico City Airport), Hilton Garden Inn Hotel (Monterrey Airport) & Aero Ind. Park; GAP: Montego Bay, Kingston, Cargo & Customs Warehouse operations.



Note: Commercial revenue per passenger recorded in 3Q'05 reflects a one time payment from Dufry Mexico of Ps.39.5mm; Commercial revenue recorded in 4Q'06 reflects a one time payment of Ps.19.1mm from Aldeasa for a new concession contract at Terminal 3 in Cancun International. Passenger traffic in Mexico decreased 94.2% in 2Q'20 vs 2Q'19, reflecting the impact of the COVID-19 pandemic. Passenger traffic excludes transit and general aviation; Commercial revenue per passenger CAGR based on full year 2023 and full year 2023 figures. Otherwise stated, figures from operations in PR and Colombia are excluded







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**ASUR Mexico** Total Revenues for 12M'24: \$20,971,973

(thousands of Mexican pesos, excluding Construction Revenues)

# Financial Information 12M 2024 (Mexico)

12 mo	nths 2024	% Change
2023	2024	% Change
43,754	41,645	(4.8)
19,027,902	23,168,690	21.8
11,247,569	13,915,654	23.7
6,906,759	7,056,319	2.2
6,199,837	6,315,833	1.9
141.7	151.7	7.0
873,574	2,196,717	151.5
18,154,328	20,971,973	15.5
5,624,958	6,521,581	15.9
(322,435)	2,956,887	n/a
13,581,998	15,627,848	15.1
74.8%	74.5%	(30 bps)
	11,247,569 6,906,759 6,199,837 141.7 873,574 18,154,328 5,624,958 (322,435)	19,027,902 23,168,690 11,247,569 13,915,654 6,906,759 7,056,319 6,199,837 6,315,833 141.7 151.7 873,574 2,196,717 18,154,328 20,971,973 5,624,958 6,521,581 (322,435) 2,956,887 13,581,998 15,627,848

Thousands of Mexican pesos

Figures presented in the table above compare ASUR Mexico's independent results for the 12-month period ended December 31, 2023 and 2024 Otherwise stated, figures from operations in PR and Colombia are excluded.

<sup>\*</sup> For the purpose of calculation, 285.9 and 224.6 thousand transit and general aviation PAX are included in 12M23 and 12M24.

<sup>\*\*</sup> Adjusted EBITDA Margin excludes the effect of IFRIC 12 with respect to the construction of or improvements to concessioned assets, and is calculated by dividing EBITDA by total revenues less construction services revenues





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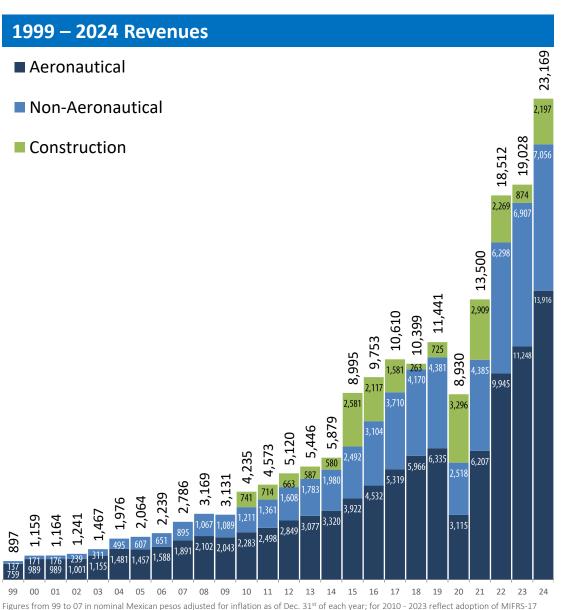
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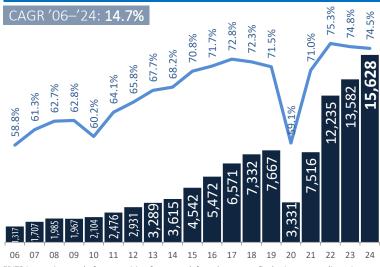
# Track record of consistent revenue growth and profitability

Total Revenues CAGR 1999 – 2024: 13.4%

(Not including Revenues from Construction Services)







EBITDA = net income before: provision for taxes, deferred taxes, profit sharing, non-ordinary items, participation in the results of associates, comprehensive financing cost and D&A. EBITDA should not be considered as an alternative to net income, as an indicator of our operating performance or as an alternative to cash flow as an indicator of liquidity. Our management believes that EBITDA provides a useful measure that is widely used by investors and analysts to evaluate our performance and compare it with other companies. EBITDA is not defined under U.S. GAAP or IFRS and may be calculated differently by different companies. 2010 - 2023 EBITDA margin calculated w/o Rev. from Constr. Serv. for comparability with previous periods.

### **Growth rates: 1999 – 2024 CAGR (%)**

Passenger traffic	5.6%
Total revenues	13.4%
EBITDA	14.9%
Net income	19.1%
Mexican CPI	4.6%

Source for Mexican CPI: Inegi; Note: CAGRs calculated in Mexican peso terms; Revenues from Construction Serv. not included; PAX figures exclude PAX in transit or general aviation. Otherwise stated, figures from operations in PR and Colombia are excluded.



# ASUR has positively differentiated itself ...

**ASR** LISTED **24** years

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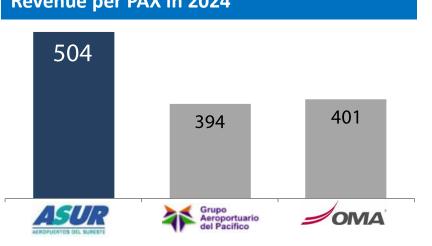
Financial Information

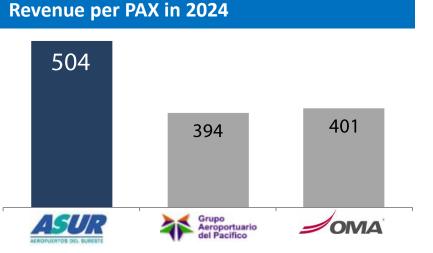
Strategic Matters

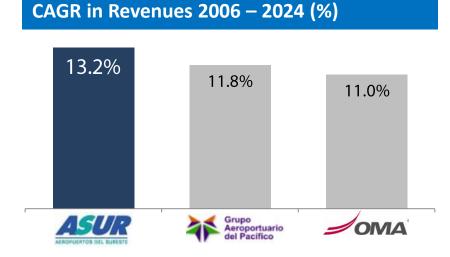
International

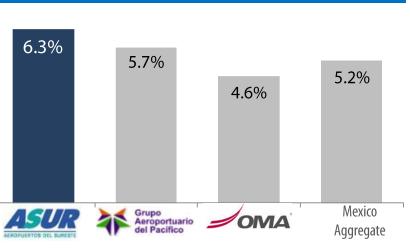
ACI has named Cancun as the best airport in Latin America for 4 consecutive years

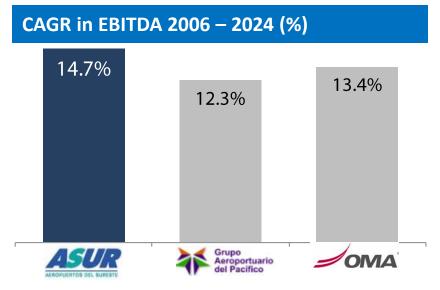












Revenues from Construction services are excluded for ASUR, GAP & OMA

**CAGR in PAX Traffic 2006 – 2024 (%)** 

- ASUR figures exclude 2024 PAX, revenues & EBITDA from its participation in San Juan Airport Operations (Puerto Rico) & Airplan (Colombia)
- GAP figures exclude 2024 PAX, revenues & EBITDA from Montego Bay, Kingston Airport, Cargo & Customs Warehouse Operations.
- OMA figures exclude 2024 PAX, revenues & EBITDA from Cargo, NH Hotel (Mexico City Airport), Hilton Garden Inn Hotel (Monterrey Airport) & Aero Industrial Park.





# ASR LISTED NYSE

**24** years

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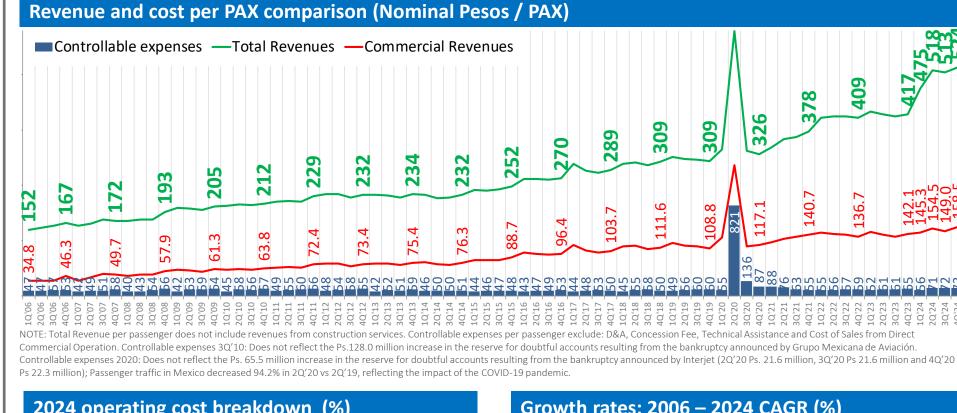
Financial Information

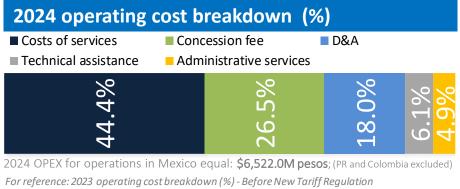
Strategic Matters

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# Operating leverage as passenger traffic grows

Revenues
have grown at
a faster rate
than total
costs and PAX
traffic





Growth rates: 2006 – 2024 CAGR (%)				
Passenger traffic	6.3%	Cost of services	8.7%	
Revenues	13.2%	Administrative services	6.8%	
EBITDA	14.7%	Total costs	8.9%	
Net Income	18.8%	Mexican inflation (CPI)	4.5%	
		Mexican GDP growth	1.6%	

Growth rates in Mexican peso terms; Mexican inflation growth rate calculated as the % change in CPI indexed to 2006; total costs include concession fee, technical assistance, administrative services, costs of services and D&A; PAX traffic excludes Transit and G.A. PAX. Otherwise stated, figures from operations in PR and Colombia are excluded.



# Profitability indicators

Dividends evolution 1999 - 2024

# ASR LISTED

24 years

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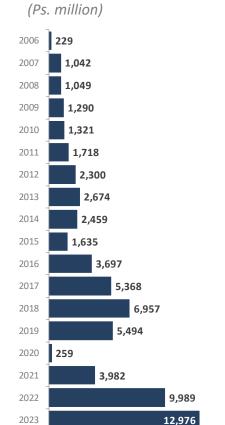
Financial Information

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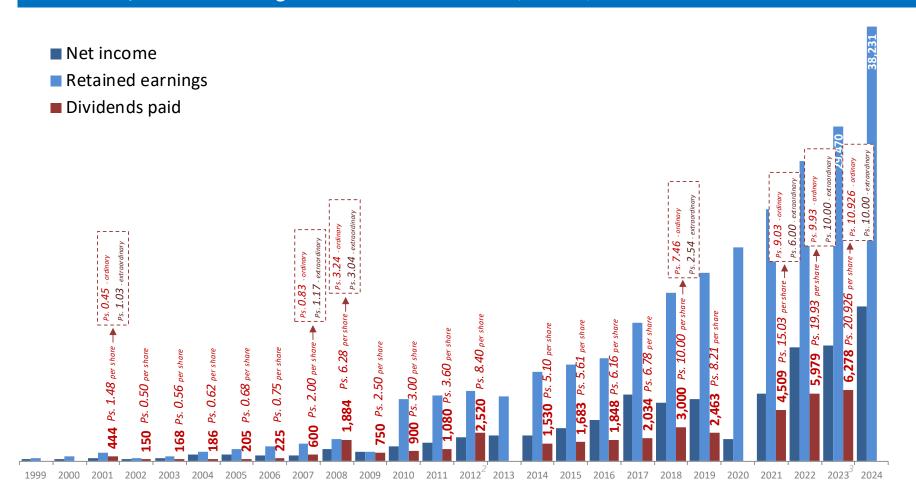
International

2024





**EBITDA – CAPEX** 



Note: Retained Earnings for the years 2010 - 2024 reflect the adoption of IFRS.

11,773

<sup>1</sup> Note: Figures in nominal Mexican pesos for the respective year; for illustrative purposes, dividend in each year in the chart above relates to the dividend paid in nominal pesos in the year thereafter, i.e. dividend shown in year (x) in the chart above is actually the dividend paid in year (x+1) according to ASUR financial statements; <sup>2</sup> Note: 4.00 pesos per share paid in May 2013; 4.40 pesos per share paid in December 2013. <sup>3</sup> Note: Ordinary \$10.926 pesos per share paid in May 2024 and Extraordinary \$10.00 pesos per share paid in June 2024, net dividend approved by the Annual General Shareholders Meeting held on April 24th, 2024. Otherwise stated, figures from operations in Puerto Rico and Colombia are excluded.





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# Robust corporate governance and board of directors

High Corporate Governance Standards

- Sarbanes-Oxley compliant
- Four committees led by board members
- Audit committee comprised of 3 independent members of the board of directors

Seven out of eleven board men	nbers are ii	ndependent	t <sup>1</sup>			
	Board of Directors	Audit Committee	Operations Committee	Nominations & C. Committee	Acquisitions & C. Committee	Sustainability Committee
Fernando Chico Pardo Founder and President of Promecap	President		Χ	Χ	President	
José Antonio Pérez Antón CEO of Grupo ADO	Χ		Х	Х		
<b>Bárbara Garza Lagüera Gonda</b> Alternate member Board of Directors of FEMSA	X			President		
Ricardo Guajardo Touche <sup>1</sup> Former president of BBVA Bancomer	X	President	Х			
Francisco Garza Zambrano <sup>1</sup> Former President of CEMEX North America	Х	Х	President			
<b>Guillermo Ortiz Martinez<sup>1</sup></b> Former Governor of Mexico Central Bank for 12 yrs.	X	Х				
Rasmus Christiansen <sup>1</sup> Former CEO of Copenhagen Airports International	X		Χ		X	
Pablo Chico Hernández Director SSA Marine	Х					
Aurelio Pérez Alonso Deputy Chief Executive Officer of Grupo ADO	Х				X	
Heliane Steden <sup>1</sup> Managing Director at Merrill Lynch	Х					
<b>Diana M. Chávez</b> <sup>1</sup> Ex. Director and Chairperson of the Board of CIFAL	Х					President



Short & Long Term Objectives

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- Further develop our commercial business
- Improve our passenger volumes
- World Class service ASQ Program
- Improve capital structure
- Monitor new business opportunities







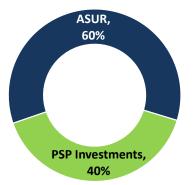


Puerto Rico & Colombia



Country: Puerto Rico (US)
Start of Operations: Feb 27<sup>th</sup>, 2013

Ownership:



#### Airports:

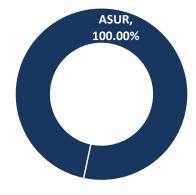
SJU: Luis Muñoz Marin (SAN JUAN)



Country: Colombia

Start of Operations: Oct 19th, 2017

Ownership:



#### Airports:

- MDE: José María Córdova (RIONEGRO)
- EOH: Olaya Herrera (MEDELLÍN)
- MTR: Los Garzones (MONTERÍA)
- UIB: El Caraño (QUIBDÓ)
- APO: Antonio Roldan B. (CAREPA)
- CZU: Las Brujas (COROZAL)

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10 years of successful operation in San Juan, Puerto Rico





- Luis Munoz Marin International Airport (SJU), in San Juan Puerto Rico (13.2M PAX during 2024) is the largest and busiest airport in the Caribbean.
- Feb 27<sup>th</sup>, 2013 initiated with the operation of the airport:
  - Term of 40 years
  - Upfront payment of \$615M USD
  - Airlines serving LMM will collectively make aggregate payments of \$62M USD/yr for the first five years; years 6-40 the payment will be increased annually by the U.S. CPI
  - Revenue-sharing payments to PRPA: fixed at \$2.5M USD first five years; 5% of gross airport revenues (years 6-30); 10% of gross airport revenues (years 31-40)
  - Minimal Capital Improvement projects: \$34M USD
  - Consolidation: Equity method up to may 2017
- May 26<sup>th</sup>, 2017: ASUR increases its participation to 60%.
- Jun 1<sup>st</sup>, 2017: ASUR begins consolidating its operations in Aerostar line by line.





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# Aerostar: Passenger Traffic Information

Traffic 2024:

Total Passenger 13.2M

AEROSTAR

AIRPORT HOLDINGS LLC

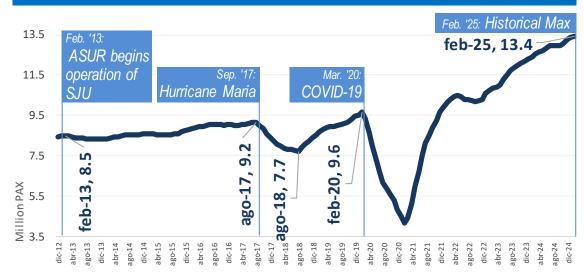
- SJU accounts for about 93% of Puerto Rican passenger traffic (source: PR Government, Tourism statistics)
  - Approximately 83% of enplanements are origin and destination ("O&D")
- SJU is served by a strong and diverse group of around 23 airlines
- Aerostar works closely with the airlines and the Puerto Rico Tourism Company in the development of new routes and expansion of services to existing destinations
- September 21, 2017: Hurricane Maria hits Puerto Rico.

## **Summary of Passenger Traffic**

	Annual		%
	2023	2023 2024	
Total PAX	12.2	13.2	8.6
Domestic PAX	10.9	11.7	7.1
International PAX	1.3	1.5	21.3

	Jan - Feb		%	
	2024	2025	Change	
Total PAX	2.1	2.3	8.9	
Domestic PAX	1.9	2.0	7.8	
International PAX	0.2	0.2	19.9	

## PAX traffic during last 12-months (at each specific date)







# ASR DISTRED NYSE

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# Aerostar: Financial Information 12M 2024 (Puerto Rico)

Aerostar Total Revenues for 12M'24:

\$4,189,780

(thousands of Mexican pesos, excluding Construction Revenues)

AEROSTAR

AIRPORT HOLDINGS LLC

AEROSTAR: Main Financial Data						
	12 mo	12 months				
	2023	2024	% Change			
	Consolidated	Consolidated				
TOTAL Passengers (thousand)	12,198	13,247	8.6			
Total Revenues	4,174,329	4,815,975	15.4			
Aeronautical	2,029,890	2,208,073	8.8			
Non-Aeronautical	1,729,919	1,981,707	14.6			
- Commercial Revenues	1,720,707	1,971,227	14.6			
- Commercial revenues per PAX	141.1	148.8	5.5			
Construction Revenues	414,520	626,195	51.1			
Total Revenues w/o Construction Revenues	3,759,809	4,189,780	11.4			
Operating Costs and Expenses (exc. Construct. Costs)	2,130,031	2,661,313	24.9			
Comprehensive Financing Result (Cost)	(412,145)	(421,812)	2.3			
EBITDA	2,025,137	2,257,110	11.5			
Adjusted EBITDA Margin *	53.9%	53.9%	1 bps			
000 of Mexican Ps at an avg. Exch. rate of 18 3144 for 12M24						

000 of Mexican Ps at an avg. Exch. rate of 18.3144 for 12M24

Figures presented in the table above compare Aerostar's independent results for the 12-month period ended December 31, 2023 and 2024

<sup>\*</sup> Adjusted EBITDA Margin excludes the effect of IFRIC 12 with respect to the construction of or improvements to concessioned assets, and is calculated by dividing EBITDA by total revenues less construction services revenues





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# Aerostar: Commercial Information 12M 2024 (Puerto Rico)

Aerostar Commercial Revenues per Passenger for

12M'24:

\$148.8

(Mexican pesos per passenger)

AEROSTAR AIRPORT HOLDINGS LLC

<b>AEROSTAR: Commerc</b>	cial Reven	ues				
	<b>12 m</b>	onths	%	12 mc	onths	%
	2023	2024	Change	2023	2024	Change
	Consolidated	Consolidated	-	Consolidated	Consolidated	
	TOTAL			PER PASSEN	GER	

#### TOTAL

<b>Commercial Revenues</b>
DCO
without DCO

1,720,707	1,971,227	14.6
396,724	429,694	8.3
1,323,983	1,541,533	16.4

8.8 5.5	148.8	141.1
2.4 (0.2)	32.4	32.5
6.4 7.2	116.4	108.6

TOTAL: Thousands of Mexican pesos at an average exchange rate of 18.3134 for 12M24

PER PASSENGER: Mexican pesos at an average exchange rate of 18.3134 for 12M24;

DCO = Direct Commercial Operation. Represents ASUR's direct operation in its convenience stores in Puerto Rico; Commercial Revenues exclude Other aeronautical revenues (fuel farm / flowage - base and excess rent)

Figures presented in the table above compare Aerostar's independent results for the 12-month period ended December 31, 2023 and 2024

- Consistent growth in commercial revenues from an increased number of concessions, optimized passenger flow and improved product offerings.
- Around \$170M USD invested in modernizing terminal offerings through new concession concepts, self-operating Convenience Stores, and updated parking and car rental facilities







# ASR LISTED NYSE 24 years

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Oct 19, 2017: ASUR begins the operation of Airplan



- This acquisition is an important strategic addition that allows ASUR to enter the South American market by offering airport services through six airports in Colombia:
  - RIONEGRO Jose Maria Cordoba
  - MEDELLÍN Olaya Herrera
  - MONTERIA Los Garzones
  - QUIBDÓ El Caraño
  - CAREPA Antonio Roldan B.
  - COROZAL Las Brujas
- Oct 19th, 2017: ASUR begins consolidating its operations in Airplan line by line.
- May 25, 2018: ASUR acquires the remaining 7.58% of Airplan bringing its ownership stake in the company to 100%.





# Airplan: Passenger Traffic Information



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Total
Passenger
Traffic 2024:
16.7M

airplan OPERADORA DE AEROPUERTOS CENTRO NORTE

- Traffic at Airplan airports accounts for 27.5% of passenger traffic in Colombia (latest update: Dec 2024, source: aerocivil.gov.co; Bogota Airport, the busiest one in the country accounts for 37.8%, Cali for 5.6% and Cartagena for 6.2%)
- Airplan is the second-largest airport concession holder in Colombia, with 16.7 million passengers in 2024
- September 20, 2017: Strike of local pilots at a major international carrier
- March 2023: Suspension of operations of two local airlines in Colombia

# **Summary of Passenger Traffic**

	Annual		%
	2023 2024		Change
Total PAX	14.9	16.7	11.8
Domestic PAX	11.9	13.0	9.1
International PAX	3.0	3.6	22.6

	Jan -	%	
	2024	2025	Change
Total PAX	2.5	2.7	8.0
Domestic PAX	2.0	2.1	5.1
nternational PAX	0.6	0.7	18.4
	-		

Excluding transit and general aviation PAX, as reported by ASUR.

### 







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# Airplan: Financial Information 12M 2024 (Colombia)

Airplan
Total
Revenues for
12M'24:
\$3,322,735
(thousands of Mexican
pesos, excluding



Construction Revenues)

AIRPLAN: Main Financial Data				
	12 mg	12 months		
	2023	2024	% Change	
	Consolidated	Consolidated		
TOTAL Passengers (thousand)	15,384	17,126	11.3	
Total Revenues	2,619,413	3,348,122	27.8	
Aeronautical	1,945,637	2,465,434	26.7	
Non-Aeronautical	659,237	857,301	30.0	
- Commercial Revenues	656,339	<i>856,253</i>	30.5	
- Commercial revenues per PAX *	42.7	50.0	17.1	
Construction Revenues	14,539	25,387	74.6	
Total Revenues w/o Construction Revenues	2,604,874	3,322,735	27.6	
Operating Costs and Expenses (exc. Construct. Costs)	1,520,497	1,781,788	17.2	
Comprehensive Financing Result (Cost)	120,827	325,772	169.6	
EBITDA	1,453,478	1,959,515	34.8	
Adjusted EBITDA Margin **	55.8%	59.0%	317 bps	

Thousands of Mexican pesos at an average exchange rate of 223.11 COP / MXP for 12M24

Figures presented in the table above compare Airplan's independent results for the 9-month period ended September 30, 2023 and 2024

<sup>\*</sup> For the purpose of calculation,488.3 and 474.7 thousand transit and general aviation PAX are included in 12M23 and 12M24.

<sup>\*\*</sup> Adjusted EBITDA Margin excludes the effect of IFRIC 12 with respect to the construction of or improvements to concessioned assets, and is calculated by dividing EBITDA by total revenues less construction services revenues